New for 2023 – 2024
These guidelines are written for ILC. States may modify events or have different event processes and deadlines. Be sure to check with your Local/State Advisor (or state website) to determine how the event is implemented for the regional/area or state conference. Editorial updates have been made.

Event Summary
The goal of the National Geographic Learning Academic Testing Center (NGL ATC) – CERI sponsored Leadership event is to provide as many HOSA Members as possible at both chartered association conferences and the International Leadership Conference with the opportunity to demonstrate their basic knowledge in preparation to become future health professionals.

The series of events in the NGL Academic Testing Center (ATC) are written tests based on items from the identified text specific to each event. Competitors will recognize, identify, define, interpret and apply knowledge in a 50-item multiple choice test with a tie-breaker question. The written test will measure knowledge and understanding at the recall, application and analysis levels. Higher-order thinking skills will be incorporated.

Sponsorship. This competitive event is sponsored by Corporate Education Resources, Inc.

Dress Code
Competitors must be in official HOSA uniform or in proper business attire. Bonus points will be awarded for proper dress.

Competitor Must Provide:
- Photo ID
- Two #2 lead pencils (not mechanical) with eraser

Rules and Procedures
1. Competitors in this event must be active members of HOSA-Future Health Professionals and in good standing.
2. **Eligible Divisions:** Secondary, Postsecondary/Collegiate, or Alumni division members may compete in this event.

3. Competitors must be familiar with and adhere to the “General Rules and Regulations of the HOSA Competitive Events Program (GRR).”
   - Per the GRRs and Appendix H, HOSA members may request accommodation in any competitive event. To learn the definition of an accommodation, please read Appendix H. To request accommodation for the International Leadership Conference, submit the request form here by May 15 at midnight EST.
   - To request accommodation for any regional/area or state level conferences, submit the request form here by your state published deadline. Accommodations must first be done at state in order to be considered for ILC.

4. A tie-breaker question(s) will be administered with the original test. In case of a tie, the tie-breaker question(s) will be graded to break the tie.

5. All competitors shall report to the site of the event at the time designated for the test in ILC publications. Competitors will bring a photo ID as well as two #2 lead pencils (not mechanical) for test-taking.

6. **Test Instructions:** The competitors will be given instructions and will be notified to start the test. There will be a maximum of 60 minutes to complete the test.

7. **TIME REMAINING ANNOUNCEMENTS:** There will be NO verbal announcements for time remaining during ILC testing. All ILC testing will be completed in the Testing Center and competitors are responsible for monitoring their own time.

**Testing Area and Resources:**

8. The official resources for this event are:


9. The test plan for NGL ATC-Leadership is:
   - The 7 Habits of Highly Effective People 50%
     - Paradigms and Principles of Leadership
     - Private Victory
     - Public Victory
     - Renewal
   - The 21 Irrefutable Laws of Leadership 50%
     - Learning the laws of leadership
     - Each law of leadership can stand alone
     - Each law of leadership carry consequences
     - The foundation of leadership

**Registration Priority and Process**

10. Chartered Associations now have the opportunity to offer NGL Academic Testing Center Events at their state conferences. Previously, the tests were only offered at ILC. Delegates should check with their State Advisor to determine if this event is being offered in their chartered association.

11. There are no qualification rules for NGL ATC tests between state and ILC. Members can take the test at state, ILC, both, one or the other, etc. They do not need to score a certain percent or
finish at a certain rank at the state conference. Members do NOT need to have taken the test at state in order to take the test at ILC.

12. **ILC registration** includes the opportunity to take one NGL Academic Testing Center test. Delegates who wish to take additional NGL Academic Testing Center tests at ILC may do so by paying $20 per additional test. There is no maximum to the number of NGL ATC tests that can be taken at ILC, as long as the competitor can logistically sit to test in all events for which they are registered.

13. Delegates will pre-register for the NGL Academic Testing Center at ILC in the HOSA Conference Management System. No walk-up NGL ATC registration is allowed at ILC, only registered delegates by the published ILC deadline will be allowed to test.

14. Competitors should refer to the General Rules and Regulations for information on how many competitive events they can register for at ILC.

**Recognition and Awards**

15. At ILC, A Certificate of Participation is given to every delegate who takes a test in the NGL Academic Testing Center.

16. At ILC, the Top Ten HOSA members in this event (not by division) will be recognized on stage at the Grand Awards Ceremony, with 1st, 2nd and 3rd place receiving special recognition.

17. At ILC, HOSA Advisors will receive a Certificate of Excellence for any HOSA members from their chapter ranking in the Top Ten.

18. If a chartered association is offering this event at their chartered association conference, awards and recognition are determined by the State Advisor.

### Sample Test Questions

**Leadership**

1. While researching attitudes and behaviors, Stephen Covey studied the Pygmalion effect. Which statement best describes this concept?
   a. A person’s high expectations of self will diminish the probability of failure.
   b. **High expectations of a person leads to increased performance.**
   c. A person’s low expectations of others will decrease the chance of success.
   d. Low expectations of a person leads to minimal performance.

2. Ralph Waldo Emerson, philosopher and poet said, “For everything you have missed, you have gained something else; and for everything you gain, you lose something.” Which law of leadership does this statement best represent?
   a. Respect
   b. Priorities
   c. Legacy
   d. **Sacrifice**

3. Goethe said, "Treat a man as he is, & he will remain as he is. Treat a man as he can & should be, & he will become as he can and should be." Which habit of highly effective people is reflected by this quote?
   a. **Sharpen the Saw**
   b. Put First Things First
   c. Seek First to Understand, Then to be Understood
   d. Think Win/Win